



Tip Sheet:

Development of Partnerships

Strategies

Develop and sustain partnerships at the organizational level

- Develop a site champion at each organization.
- Identify and articulate shared goals and objectives between partnering sites early in the process. Include staff at all levels.
- Visit and tour each organization to help partnering organizations understand the culture, workload, strengths and challenges of partnering site.
- Find ways to co-locate staff whenever possible.
- Provide access to people, information and resources between organizations to deepen partnerships (e.g., through the EHR).
- Co-create intervention and develop a shared workflow.
- Re-visit shared goals revisit goals periodically focusing on the benefits each partner brings to care.
- Build in the ability to adapt to changing, unpredictable circumstances that affect the partnership.

Develop and sustain working partnerships at the interpersonal level

- Schedule regular team meetings between staff and leadership at partnering organizations to build trust.
- Offer informal opportunities for cross-site interactions (e.g., social events, information sessions).
- Provide opportunities for communication between all cross-site stakeholders at different levels (i.e., leadership, clinicians, administrators, care managers and other staff) during planning, implementation and delivery of the intervention.
- Regularly communicate with a variety of methods (e.g., in-person, phone, email, text, EHR) between partnering team members.

In what ways can sites develop effective partnerships between CBOs and the primary care clinic to strengthen depression care?

Ideas for Practice

Have joint workspace for CBO and clinic care managers.